

Special Machinery Industry Profile

Background

The special machinery industry in Washington state consists of approximately 759 companies employing roughly 19,075 people. This industry cluster includes the following areas:

- Special industry, packaging, and general and machinery equipment;
- Wood processing equipment;
- Food processing and farm machinery, trucks, etc;
- Construction machinery;
- Service industry machinery, dies, tools, jigs; and
- Air conditioning and heating equipment.

Most of the food and farm processing equipment and producers are located in Eastern Washington in close proximity to agricultural producers and their crops. However, other areas of the special machinery industry sector are manufactured in practically every area of the state.

(Source: Washington Manufacturer's Directory, Northwest Policy Center Cluster Study)

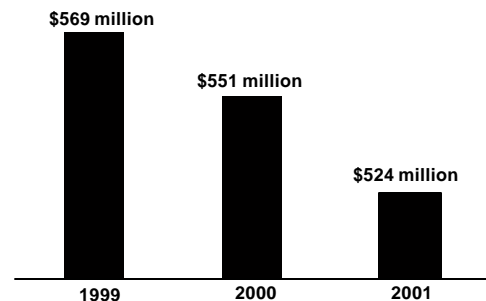
Exports

In 2001, Washington exported approximately \$524 million in special industry equipment. The primary export markets for this industry sector include Canada, France, the United Kingdom, Mexico, and Germany.

Due to the economic slowdown in manufacturing, exports in this sector have slightly decreased in recent years.

(Source: MISER 2001 statistics)

**Exports of Special Machinery Industry Equipment
1999-2001**



Source: Massachusetts Institute for Social and Economic Research (HS Code)

Leading companies in this sector

- Key Technology
- Twin City Foods, Inc.
- Wards Cove Packing
- Enterprise International, Inc.
- Western Peterbilt, Inc.
- Cummins Northwest
- Columbia Beverage Company
- Keller Supply Company
- National Frozen Foods Corporation
- Shields Bag and Printing Company
- Seattle Packaging Corporation
- Ocean Beauty Seafoods, Inc.

(Source: Puget Sound Business Journal Book of Lists - 2002 and Washington CEO).